

ROOFERS' ADVANTAGE BROCHURE

HOW TO QUALIFY

Request a free, no-obligation quote today.

Call us at (833) 934-7663 or visit us online at

www.webbfg.com/roofing-insurance

for more information.



Webb Insurance Group
Partners in Protection

WEBB INSURANCE GROUP

250 E. Illinois Road

Lake Forest, Illinois 60045

Phone: (833) 934-7663

www.insurancebywebb.com/roofing-insurance/



Webb Insurance Group
Partners in Protection

WHO WE ARE

Webb Insurance Group is a full-service insurance agency that offers unparalleled coverage. With more than 25 years of experience in the roofing industry, Webb Insurance Group understands the challenges facing roofing contractors every day and protects your employees, your company, and the public from bodily injury or property damage claims.

MEET THE TEAM

MIKE MELNICK

Mike Melnick has decades of experience in the industry, providing insurance, bonding, and risk management services for roofing contractors large and small. In addition to his understanding of the insurance marketplace, Mike is an expert at maintaining excellent relationships with his customers, whether they're a small residential company or a large commercial contractor.

STEFANI NELSON

Stefani has more than ten years of experience in the insurance industry. She has worked with a wide variety of clients in the transportation, construction, manufacturing and roofing industries. Stefani works very closely with our clients providing the day to day support on insurance related matters that are essential to their success.

WHAT IS THE ROOFERS' ADVANTAGE PROGRAM?

With around 29.9 deaths reported per 100,000 full-time roofers each year, there's no denying that roofing is a hazardous business, and most states require a roofing contractor to have insurance before they can obtain the necessary licensing. Due to inherent dangers, many insurance companies either don't provide coverage or offer plans with limited coverage. That's where Roofers' Advantage Program comes in. We offer quick, easy proposal options for all lines of coverage.

OPTIONS

- ✓ General liability
- ✓ Workers' compensation
- ✓ PEO (Professional Employer Organization): includes human resource outsourcing, payroll and tax solutions, and risk management and compliance.
- ✓ Employee benefits
- ✓ Bonding
- ✓ Property/inland marine
- ✓ Captive program: A free feasibility study to determine if coverage makes economic sense.

BENEFITS

- ✓ Protection: protection for you and your workforce
- ✓ Peace of mind: security and peace of mind for your clients
- ✓ More business: the ability to gain more business with insurance
- ✓ Dedicated staff: can quickly issue bonds and certificates to get contractors on worksites without delay
- ✓ A fast and easy quote process

COST BREAKDOWN

Aside from labor and materials, insurance can be one of the most costly aspects of a roofer's operation. In addition to flexible payment terms such as monthly billing, pay as you go reporting and premium financing, Webb Insurance's Roofers' Advantage Program also offers financial advantages. Here's a closer look at exactly how the program compares to others.



Webb has base rates of \$10 annually per \$1,000 in sales. Companies with \$100,000 in sales pay \$1,000 annually (many competitors charge \$15 per \$1,000 in sales).



Webb does not have minimum premiums (many competitors have \$10,000 minimums).



Webb offers coverage for uninsured subcontractors, as well as torch and open roof policies (many competitors don't provide this).